

Message Text

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ORIGIN EB-11

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TO AMEMBASSY BRIDGETOWN

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E. O. 11652: N/ A

TAGS: ETRN, BB

SUBJECT: CIVAIR - BILATERAL NEGOTIATIONS

1. SUMMARY: IN WEEK LONG NEGOTIATIONS, DELEGATIONS RESOLVED ALL OUTSTANDING TEXTUAL ISSUES EXCEPT FOR DETAILS OF ARTICLE 13 WITH RESPECT TO TIME PERIODS OF TARIFF FILINGS AND QUESTION CONTROL OVER EXISTING TARIFFS. TALKS RECESSED UNTIL SEPT OR LATER SINCE AGREEMENT ON ROUTE SCHEDULES NOT POSSIBLE. IN INTERIM BARBADOS MAY DECIDE SUBMIT ROUTE REQUEST OF EQUIVALENT VALUE TO US ROUTES SPECIFIED IN APRIL 1972 UNDERSTANDING.

2. DELEGATIONS AGREED ON SOLUTIONS TO OUTSTANDING PROBLEMS IN ARTICLES 2, 5 AND 9, BUT WERE NOT ABLE RESOLVE CONFLICTS IN ARTICLE 13. BARDEL SAID IT COULD NO LONGER ACCEPT 45 DAY TARIFF SUBMISSION PERIOD AS PREVIOUSLY AGREED, BUT WOULD INSIST ON 90 DAYS IN ORDER TO ENSURE AMPLE TIME FOR FILINGS TO BE STUDIED BY COMMONWEALTH CARIBBEAN AVIATION ADVISORY COMMITTEE ON AIR FARES RECENTLY ESTABLISHED AT INITIATIVE P. M. BARROW. USDEL POINTED OUT THAT 30- DAY FILING PERIOD WAS GENERAL PRACTICE AND THAT 45- DAY STIPULATION

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WAS CONCESSION ON OUR PART. CURRENT EXPERIENCE, PARTICULARLY DEVALUATION ADJUSTMENTS AND IATA PROBLEMS, INDICATES THAT 90- DAY REQUIREMENT IS UNREALISTIC AND WOULD WORK UNDUE HARDSHIP ON CARRIERS. US OFFERED EXTEND 21- DAY REVIEW PERIOD TO 30 DAYS, NOTING THAT THIS WAS TIME PERIOD

SPECIFIED FOR INDICATING DISSATISFACTION IN BAR- UK AGREEMENT.

3. PROTRACTED DISCUSSIONS ON ROUTE SCHEDULES CENTERED ON UNREALISTIC SIZE OF BARBADOS PROPOSALS. TO BRING DISCUSSIONS WITHIN LIMITS OF ACHIEVABLE DIMENSIONS USDEL EXPLAINED THAT WE COULD CONCEIVE OF A ROUTE EXCHANGE INVOLVING ROUTES FOR BARBADOS WITHIN CONFINES OF PROPOSED BARBADOS ROUTES 1 (NEW YORK) AND 5 (VIRGIN ISLANDS, SAN JUAN, MIAMI) OR ALTERNATIVELY WITHIN CONFINES PROPOSAL BARBADOS ROUTES 2, 3 AND 4 (DALLAS, LOS ANGELES, MINNEAPOLIS, KANSAS CITY, WASHINGTON, CHICAGO). BARDEL BELIEVED THAT VALUE ROUTES 2, 3 AND 4, NOT COMPARABLE TO US ROUTE REQUEST, SO ALTERNATIVE NOT MEANINGFUL TO GOB. USDEL CONCURRED IN THIS ASSESSMENT OF CURRENT LIKELY VALUE ROUTES 2, 3 AND 4 TO GOB, BUT NOTED THAT IF OPERATED ON DAILY BASIS WITH 50 PERCENT LOAD FACTORS VALUE THESE ROUTES WOULD BE FAR GREATER THAN SINGLE US ROUTE REQUEST. BARDEL STATED THAT GIVEN PRESENT INSTRUCTIONS RE ALL FIVE ROUTES IT COULD NOT NEGOTIATE FURTHER ON ROUTES 1 AND 5 ONLY. THEREFORE SUGGESTED RECESS.

4. USDEL NOTED THAT ON INTERIM BASIS IF GOB HAD PARTICULAR ROUTE INTERESTS FOR A BARBADIAN CARRIER IN THE NEAR FUTURE US COULD CONSIDER PROVISION FOR THEM UNDER TERMS APRIL 1972 UNDERSTANDING, PENDING CONCLUSION OF AGREEMENT AND A LONG TERM ROUTE EXCHANGE. BARDEL STATED GOB WOULD CONSIDER EARLY SUBMISSION OF ROUTE REQUESTS OF EQUIVALENT VALUE TO THOSE GRANTED US IN APRIL 1972 UNDERSTANDING. ROGERS

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